

**BAY AREA CHEMICAL CONSORTIUM
STANDARD AGREEMENT, PAGE 1 OF 2
BID NO. 02-2025
SUPPLY AND DELIVERY OF AMMONIUM SULFATE**

I hereby agree to furnish AMMONIUM SULFATE identified in the attached bid forms, as solicited by the Bay Area Chemical Consortium (BACC), to one or more of the participating BACC Agencies.

Company: Industrial Solution Services, Inc.
Address: 215 N. 2nd Ave. Suite A
City, State, ZIP: Upland, CA, 91786
Phone: 909-931-1860
Email: sales@industrialsolutionservices.com
Authorized Representative: Allen E. Armstrong
Signature: 
Date: 02/18/2025

WE ACKNOWLEDGE RECEIVING ADDENDUM/ADDENDA NUMBER N/A **THROUGH** N/A.

SPECIFIC DEVIATIONS:

☒ This box must be checked if bidder has any proposed specific deviations. Per Section 2.12 Proposed Deviations from the Specifications by the Bidder, the absence of a proposed change in the specifications will hold the bidder strictly accountable to the specifications as described in the bid document, including any addendum.

Describe the specific deviations below. A copy of the proposed specifications must be attached to this Standard Agreement at the time of submission, with bidder's name clearly shown on each document.

Pricing is based on 4,900 gallons (Full Load). If deliveries are LTL (Less than Truckload), pricing of an additional \$0.20 per gallon will apply.

Description of Emergency Supply Plan: Provide a summary of vendor's plans to continue to supply product in the event of an unexpected disaster or urgent emergency event.

In the event of an unexpected disaster, continuing the supply of products can be a significant challenge especially when considering potential disruptions to manufacturing, distribution, or logistics. To ensure the continuation of product supply during such events, Industrial Solution Services, Inc. has a well-prepared disaster recovery and contingency plan in place.

• Disruption in transportation

• Supplier failure for raw material

• Workforce unavailability

Disruption in transportation:

• In the event of trucks and trailers are unable to make deliveries trucks and trailers will be sent from an alternative facility that is not affected by the emergency.

Supplier failure for raw material:

• Multiple Suppliers: We have multiple suppliers in different geographic regions. By diversifying the sources of key components, we have reduced the risk of being heavily impacted by disruptions in one area.

Workforce unavailability:

• In the event of workforce unavailability, we can pull employees from other facilities that are not affected to continue deliveries.

STANDARD AGREEMENT, PAGE 2 OF 2

BIDDER INFORMATION

1. Legal Name of Bidder:
Industrial Solution Services, Inc.
2. Bidder's Street Address:
215 N. 2nd Ave., Suite A, Upland, CA 91786
3. Mailing Address:
215 N. 2nd Ave., Suite A, Upland, CA 91786
4. Business Telephone: 909-931-1860 Fax Number: 909-9318-1960
5. Type of Supplier:
☐ Sole Proprietor ☐ Partnership ☒ Corporation ☐ LLC
If Corporation, indicate State where incorporated: California
6. Business License Number issued by the City where the Supplier's principal place of business is located.
Number: 00915833 Issuing City: Upland
7. Supplier Federal Tax Identification Number: 04-3785301
8. Emergency Contact: Name: Greg Johnson
Phone Number: 209-471-8939
9. Order Contact: Name: Michelle Metzner
Address: 215 N. 2nd Ave., Suite A, Upland, CA 91786
Phone Number: 909-931-1860 Fax Number: 909-931-1960
Email: csr@industrialsolutionservices.com
10. References:

<u>Company/Agency Name</u>	<u>Contact Name</u>	<u>Phone Number</u>
1) <u>Olivenhain Municipal Water District</u>	<u>Evan DeWindt</u>	<u>760-419-6711</u>
2) <u>Eastern Municipal Water District</u>	<u>Cynthia Carbajal</u>	<u>951-928-3777, Ext: 6229</u>
3) <u>San Jose Water</u>	<u>Joshua Karpel</u>	<u>408-309-6906</u>
11. Chemical Manufacturer's name and address (if different from Bidder):
Industrial Solution Services, Inc.
215 N. 2nd Ave., Suite A
Upland, CA 91786