

**BAY AREA CHEMICAL CONSORTIUM
STANDARD AGREEMENT, PAGE 1 OF 2
BID NO. 01-2025
SUPPLY AND DELIVERY OF ALUMINUM SULFATE**

I hereby agree to furnish ALUMINUM SULFATE identified in the attached bid forms, as solicited by the Bay Area Chemical Consortium (BACC), to one or more of the participating BACC Agencies.

Company: CHEMTRADE CHEMICALS US LLC
Address: 90 EAST HALSEY ROAD, SUITE 200
City, State, ZIP: PARSIPPANY, NJ 07054
Phone: 800-441-2659
Email: bids@chemtradelogistics.com
Authorized Representative: ELIZABETH RYNO, MARKETING SPECIALIST
Signature: 
Date: FEBRUARY 5, 2025

NONE RECEIVED

WE ACKNOWLEDGE RECEIVING ADDENDUM/ADDENDA NUMBER _____ THROUGH _____.

SPECIFIC DEVIATIONS:

☒ This box must be checked if bidder has any proposed specific deviations. Per Section 2.12 Proposed Deviations from the Specifications by the Bidder, the absence of a proposed change in the specifications will hold the bidder strictly accountable to the specifications as described in the bid document, including any addendum.

Describe the specific deviations below. A copy of the proposed specifications must be attached to this Standard Agreement at the time of submission, with bidder's name clearly shown on each document.

Please note an additional \$0.68/gallon will be assessed for Aluminum Sulfate

Loads of less than 2,000 gallons.

Description of Emergency Supply Plan: Provide a summary of vendor's plans to continue to supply product in the event of an unexpected disaster or urgent emergency event.

** PLEASE SEE ATTACHED



Water Chemicals Group

90 East Halsey Road
Parsippany, NJ 07054
Tel: 973-515-0900
Fax: 973-515-4461

Emergency Delivery Plan Chemtrade Chemicals US LLC

Chemtrade is fully prepared, and possesses the necessary resources, to support municipal customers under conditions that may require extraordinary measures. We take both *preventative measures and a comprehensive back-up procedure* have been implemented to assure that alum requirements are fully satisfied, even in the unlikely event of a disaster.

In order to prepare for any potential disruption in service, Chemtrade has implemented the following preventative measures to assure that our customer's requirements are always satisfied:

- Chemtrade maintains key raw material inventory levels of aluminum hydrate and sulfuric acid on site at all times. In the unlikely event of a raw material transportation delay, products can be produced from raw materials on site providing, on average 15-day alum supply. Back-up trucking of key raw materials from one of Chemtrade's alternate production facilities (over 30 in North America, back-up facilities typically within 300 miles of a customer's location) will allow for an uninterrupted supply line to the customer.
- Chemtrade maintains our manufacturing plants finished goods inventory as close to capacity as possible. Storage of finished product on average provides additional day's alum supply.
- The above referenced raw material management and finished inventory storage, allows Chemtrade to supply product demand to all customers for a full 3 weeks.
- All critical or long lead-time spare parts for manufacturing equipment are maintained on site. Other spare parts are within a 24-hour reach of each plant. In the event of equipment malfunction, all necessary items will be on hand and available within 24 hours.

Disruption of Product, Power Outages, Sources of Supply, Strike:

In addition to the above preventative measures, Chemtrade will also implement the following procedure in the unlikely event of a disaster resulting in complete shutdown of operations:

1. Material will be initially supplied from storage providing a minimum 5-day supply, even during worst-case peak scenarios.
2. One local back-up plant is located within 300 miles of your facilities, will supply material as required, within 24 hours, to either the customer or to Chemtrade's storage tanks. Shipments from back-up plants will begin immediately to assure that the customer's supply is never interrupted.

Summary:

Chemtrade Chemicals US LLC (formerly General Chemical) has been producing alum in North America since 1912. The NSF and ISO-9002 certification of our entire network of over 30 manufacturing plants and technical resources ensure that Chemtrade will consistently service our municipal customers with the highest level of quality and technical service available in the industry. Chemtrade's 24-hour customer service, and back-up production facilities provide for the most comprehensive and dependable service even in the event of unforeseen emergencies.

STANDARD AGREEMENT, PAGE 2 OF 2

BIDDER INFORMATION

1. Legal Name of Bidder:
CHEMTRADE CHEMICALS US LLC
2. Bidder's Street Address:
90 EAST HALSEY ROAD, SUITE 200, PARSIPPANY, NJ 07054
3. Mailing Address:
SAME AS ABOVE
4. Business Telephone: 800-441-2659 Fax Number: 973-515-4461
5. Type of Supplier:
☐ Sole Proprietor ☐ Partnership ☐ Corporation ☒ LLC
If Corporation, indicate State where incorporated: DELAWARE
6. Business License Number issued by the City where the Supplier's principal place of business is located.
Number: 003910 Issuing City: COUNTY OF CONTRA COSTA
7. Supplier Federal Tax Identification Number: 74-3104940
8. Emergency Contact: Name: SHAWN HIRE, SENIOR ACCOUNT MGR.
Phone Number: 816-518-2877
9. Order Contact: Name: HENSLEY DEROUGEUR
Address: 155 GORDON BAKER RD, STE 300, TORONTO, ON M2H 3N5
Phone Number: 833-644-4717 Fax Number: 514-640-4858
Email: customerservice@chemtradelogistics.com
10. References: **** PLEASE SEE ATTACHED ****
- | | <u>Company/Agency Name</u> | <u>Contact Name</u> | <u>Phone Number</u> |
|----|----------------------------|---------------------|---------------------|
| 1) | <u></u> | <u></u> | <u></u> |
| 2) | <u></u> | <u></u> | <u></u> |
| 3) | <u></u> | <u></u> | <u></u> |
11. Chemical Manufacturer's name and address (if different from Bidder):
CHEMTRADE SOLUTIONS LLC (Same Company)
501 NICHOLS ROAD, PITTSBURG, CA 94565



CHEMTRADE

Water Chemicals Group

90 East Halsey Road
Parsippany, NJ 07054
Tel: 800-441-2659
Fax: 973-515-4461

www.chemtradelogistics.com

REFERENCES:

The following is a list of 3 customers Chemtrade Chemicals US LLC currently supplies with Liquid Aluminum Sulfate for the 2023 and 2024 calendar years (and prior).

If more specific information is needed, please contact our office at 1-800-441-2659.

City of Fairfield

1000 Webster Street

Fairfield, CA 94533

Contact: Allan Brown

Phone: (707) 428-7680 Ext. 103

Email: abrown@ci.fairfield.ca.us

c/o: North Bay

Contact: John Alexander, Phone: (530) 747-8283, Email: nbacp@cityofdavis.org

Central Coast Water Authority

255 Industrial Way

Buellton, CA 93427

Contact: Darin Dargatz

Phone: (805) 975-0113

Email: dod@ccwa.com

City of Fresno

2600 Fresno Street

Fresno, CA 93706

Contact: James Jackson

Sr. Procurement Specialist

Phone: (559) 621-1165

Email: james.jackson2@fresno.gov