

| | ALUMINUM SULFATE 44%-49% Liquid Solution | | | | | | ALUMINUM SULFATE 2% Acidized Liquid Solutions (Optional bid item) | ALUMINUM SULFATE 5% Acidized Liquid Solutions (Optional bid item) | | | SULFATE 7% Acidized Liquid Solution | |
|------------------|--|----------|-----------|------------|-----------|------------|---|---|-----------|-----------|-------------------------------------|----------|
| | Central Valley | East Bay | North Bay | Sacramento | South Bay | Tri Valley | South Bay | South Bay | North Bay | North Bay | | |
| | gal | gal | gal | gal | gal | gal | gal | gal | gal | gal | | |
| 2021 | | | \$0.7380 | | \$0.6750 | \$0.8270 | | \$0.7380 | | | \$1.0686 | \$1.1610 |
| 2022 | | | \$0.8668 | | \$0.8668 | \$0.8668 | | \$0.8668 | \$1.1393 | \$1.1250 | \$1.0535 | \$1.2192 |
| 2023 | \$0.8933 | | \$0.8933 | | \$0.8933 | \$0.8933 | | \$0.8933 | n/a | n/a | \$1.2192 | \$1.1250 |
| 2024 | \$0.8403 | \$0.8403 | \$0.8403 | | \$0.8403 | \$0.8403 | | \$0.8403 | n/a | n/a | n/a | n/a |
| % change from LY | -5.93% | | -5.93% | | -5.93% | -5.93% | | -5.93% | | | | |

| | AMMONIUM SULFATE 40% Liquid Solution | | | AMMONIUM SULFATE 25% Dry Material | |
|------------------|--------------------------------------|-----------|-----------|-----------------------------------|----------|
| | East Bay | North Bay | South Bay | Tri Valley | |
| | gal | gal | gal | lb | |
| 2021 | \$1.3500 | \$1.3500 | \$1.3500 | | \$0.3950 |
| 2022 | \$1.6900 | \$1.6900 | \$1.6900 | | \$0.5050 |
| 2023 | \$2.2500 | \$2.2500 | \$2.5500 | n/a | |
| 2024 | \$2.0500 | \$2.0500 | \$2.3500 | n/a | |
| % change from LY | -8.89% | -8.89% | -7.84% | | |

| | AQUEOUS AMMONIA 19% Solution | | | | | | AQUEOUS AMMONIA 29% Solution | | AQUEOUS AMMONIA 30% Solution | |
|------------------|------------------------------|----------|------------|-----------|------------|-----------|------------------------------|-------------------|------------------------------|--|
| | Central Valley | East Bay | Sacramento | South Bay | Tri Valley | North Bay | Sacramento | Marin Sonoma Napa | | |
| | gal | gal | gal | gal | gal | gal | gal | gal | | |
| 2021 | \$1.1100 | \$1.0300 | \$4.7000 | | \$0.7900 | \$3.9700 | | | | |
| 2022 | \$1.9700 | \$1.8000 | \$1.4600 | | \$1.3240 | \$4.5700 | | | | |
| 2023 | \$2.3800 | \$1.9700 | | | \$1.2500 | \$4.9700 | 1.7900 | \$1.9600 | \$4.3400 | |
| 2024 | \$2.1500 | \$1.6200 | | | \$1.0500 | \$2.7000 | 1.3200 | \$1.7500 | \$4.1000 | |
| % change from LY | -9.66% | -17.77% | | | -16.00% | -45.67% | | -10.71% | -5.53% | |

| | CITRIC ACID 48%-52% Liquid | | | | | CITRIC ACID dry material | |
|------------------|----------------------------|-------------------|-----------|-----------|------------|--------------------------|----------|
| | Central Valley | Marin Sonoma Napa | North Bay | Peninsula | Sacramento | Tri Valley | |
| | gal | gal | gal | gal | gal | lb | |
| 2021 | \$7.16 | | \$7.57 | | \$7.16 | | \$2.00 |
| 2022 | \$21.60 | | \$22.10 | | \$21.30 | | \$4.75 |
| 2023 | \$15.00 | | \$11.00 | | \$15.00 | | \$1.40 |
| 2024 | | \$9.9500 | \$8.1500 | \$8.7000 | \$11.1500 | | \$1.8000 |
| % change from LY | | -25.91% | | -25.67% | | | 28.57% |

| | FERRIC CHLORIDE | | | | | | | |
|------------------|-----------------|------------|-------------------|-----------|------------|------------|------------|------------|
| | Central Valley | East Bay | Marin Sonoma Napa | North Bay | Peninsula | Sacramento | South Bay | Tri Valley |
| | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton |
| 2021 | \$773.00 | \$731.00 | \$731.00 | | \$764.00 | \$764.00 | \$746.00 | \$727.05 |
| 2022 | \$1,169.00 | \$1,217.00 | \$1,229.00 | | \$1,233.00 | \$1,217.00 | \$1,248.00 | \$1,203.00 |
| 2023 | \$1,375.00 | \$1,285.00 | \$1,498.00 | | \$1,498.00 | \$1,424.00 | \$1,491.00 | \$1,415.00 |
| 2024 | \$1,470.00 | \$1,380.00 | \$1,573.00 | | \$1,573.00 | \$1,499.00 | \$1,499.00 | \$1,490.00 |
| % change from LY | 6.91% | 7.39% | 5.01% | | 5.01% | 5.27% | 0.54% | 5.30% |

| | FERROUS CHLORIDE | | | | |
|------------------|------------------|------------|------------|-----------|------------|
| | East Bay | North Bay | Peninsula | South Bay | Tri Valley |
| | dry ton | dry ton | dry ton | dry ton | dry ton |
| 2021 | \$920.39 | \$930.48 | \$900.50 | | \$924.67 |
| 2022 | \$1,287.06 | \$1,266.63 | \$1,266.63 | | \$1,115.35 |
| 2023 | \$1,312.80 | \$1,279.30 | \$1,292.17 | | \$1,126.50 |
| 2024 | | | | | \$1,197.33 |
| % change from LY | 2.00% | 1.00% | 2.02% | | 1.00% |

| | Hydrofluosilicic Acid 23-24% | | | | | |
|------------------|------------------------------|-------------------|-----------|------------|-----------|------------|
| | East Bay | Marin Sonoma Napa | North Bay | Sacramento | South Bay | Tri Valley |
| | gal | gal | gal | gal | gal | gal |
| 2021 | \$2.41 | \$2.35 | \$2.43 | | \$2.39 | \$3.01 |
| 2022 | \$3.57 | \$3.26 | \$3.56 | | \$3.21 | \$3.11 |
| 2023 | \$3.30 | \$3.18 | \$3.04 | | \$2.94 | \$3.04 |
| 2024 | | | | | | |
| % change from LY | -7.56% | -2.45% | -14.61% | | -8.41% | -2.25% |

| | LIQUID CHLORINE One-Ton Cylinders (2,000 lbs) | | | LIQUID CHLORINE 150-lb Cylinders (Optional bid item) | |
|------------------|---|------------|------------|--|-----------|
| | Marin Sonoma Napa | North Bay | Sacramento | Sacramento | South Bay |
| | ton | ton | ton | lb | lb |
| 2021 | \$910.00 | \$785.00 | \$825.00 | | \$1.63 |
| 2022 | \$1,783.00 | \$1,648.00 | \$1,783.00 | | \$1.93 |
| 2023 | \$2,590.00 | \$2,490.00 | \$2,490.00 | | \$2.95 |
| 2024 | \$2,849.00 | \$2,749.00 | \$2,749.00 | | \$3.39 |
| % change from LY | 10.00% | 10.40% | 10.40% | | 14.92% |

| | SODIUM BISULFITE 25% Solution | | | | | | SODIUM BISULFITE 40% Solution | | | | SODIUM BISULFITE 20% (Optional) | |
|------------------|-------------------------------|----------|-------------------|-----------|-----------|------------|-------------------------------|----------|-----------|------------|---------------------------------|----------|
| | Central Valley | East Bay | Marin Sonoma Napa | North Bay | Peninsula | Sacramento | Central Valley | East Bay | Peninsula | Sacramento | East Bay | |
| | gal | gal | gal | gal | gal | gal | gal | gal | gal | gal | gal | gal |
| 2021 | \$1.2500 | \$1.2100 | \$1.3000 | | \$1.2800 | \$1.2300 | \$1.7600 | \$1.2100 | \$1.7500 | \$1.8600 | | no bid |
| 2022 | \$1.4750 | \$1.4750 | \$1.4750 | | \$1.4750 | \$1.4750 | \$1.8600 | \$1.4750 | \$1.9950 | \$1.9950 | \$1.9950 | \$1.4750 |
| 2023 | n/a | \$1.8450 | \$1.8450 | | \$1.8450 | \$1.8450 | \$1.8450 | \$3.0450 | \$4.2750 | \$7.9450 | \$2.9450 | no bid |
| 2024 | \$1.6400 | \$1.6400 | \$1.6400 | | \$1.6400 | \$1.6400 | \$1.6400 | \$2.8000 | \$4.0700 | n/a | \$2.7400 | no bid |
| % change from LY | | -11.11% | -11.11% | | -11.11% | -11.11% | -11.11% | -8.05% | -4.80% | | -6.96% | |

| SODIUM HYDROXIDE 20% (Caustic) | | SODIUM HYDROXIDE 25% (Caustic) | | | | | | SODIUM HYDROXIDE 30% (Caustic) | | | | SODIUM HYDROXIDE 50% (Caustic) | | | | | | |
|--------------------------------|------------|--------------------------------|-------------------|-----------|------------|-----------|------------|--------------------------------|-----------|------------|------------|--------------------------------|----------|-------------------|-----------|------------|-----------|------------|
| Marin Sonoma Napa | Sacramento | Central Valley | Marin Sonoma Napa | Peninsula | Sacramento | South Bay | Tri Valley | Marin Sonoma Napa | North Bay | Sacramento | South Bay | Central Valley | East Bay | Marin Sonoma Napa | North Bay | Sacramento | South Bay | Tri Valley |
| dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton | dry ton |
| 2021 | \$614.74 | \$517.04 | \$515.12 | | \$569.58 | \$599.93 | \$519.33 | | \$476.22 | \$567.93 | \$461.85 | \$416.35 | \$447.28 | \$402.99 | \$436.44 | \$416.83 | | |
| 2022 | \$1,019.35 | \$975.00 | \$873.50 | | \$967.58 | \$975.43 | \$907.90 | | \$860.20 | \$957.34 | \$1,550.00 | \$816.74 | \$777.03 | \$805.77 | \$740.45 | \$806.36 | \$779.60 | \$761.37 |
| 2023 | \$994.98 | \$987.50 | \$932.25 | | \$982.49 | \$944.75 | \$901.72 | | \$918.40 | \$1,002.38 | \$2,713.77 | \$875.00 | \$759.14 | \$796.88 | \$716.10 | \$793.88 | n/a | \$743.39 |
| 2024 | \$998.00 | \$881.25 | \$840.15 | \$799.00 | \$871.63 | \$845.00 | \$810.50 | \$2,100.00 | \$766.05 | \$892.18 | \$2,200.00 | \$748.61 | \$678.91 | \$669.90 | \$657.09 | \$709.44 | n/a | \$672.00 |
| % change from LY | -11.43% | -14.92% | -3.67% | | -11.28% | -10.56% | -10.12% | | -16.59% | -10.99% | -18.93% | -14.44% | -10.57% | -15.93% | -8.24% | -10.64% | | -9.60% |

| SODIUM HYPOCHLORITE 12.5% | | | | | | | | | | SODIUM HYPOCHLORITE 12.5% In 275-gal totes (Optional bid Item) | SODIUM HYPOCHLORITE 12.5% In Drums (Optional bid Item) | HYPOCHLORITE 12.5% in Caryboys (Optional bid Item) | SODIUM HYPOCHLORITE 5.25% (Optional bid Item) |
|---------------------------|-----------|-------------------|-----------|-----------|------------|-----------|------------|-----------|----------------|--|---|--|---|
| Central Valley | East Bay | Marin Sonoma Napa | North Bay | Peninsula | Sacramento | South Bay | Tri Valley | North Bay | Central Valley | North Bay | Sacramento | Sacramento | |
| gal | gal | gal | gal | gal | gal | gal | gal | gal | gal | gal | gal | gal | |
| 2021 | \$0.71340 | \$0.70400 | \$0.76910 | \$0.73660 | \$0.73900 | \$0.75400 | \$0.73770 | \$0.70150 | no bid | no bid | no bid | 0.66 | |
| 2022 | 1.5469 | 1.4322 | 1.464 | 1.3852 | 1.4916 | 1.5166 | 1.4642 | 1.4424 | 2.01 | no bid | no bid | 0.929 | |
| 2023 | \$2.97 | \$2.85 | \$2.88 | \$2.81 | \$2.91 | \$2.89 | \$2.88 | \$2.69 | \$4.00 | \$4.00 | \$4.00 | \$1.50 | |
| 2024 | \$3.25 | \$3.23 | \$3.25 | \$3.21 | \$3.28 | \$3.25 | \$3.25 | \$3.27 | no bid | n/a | no bid | \$1.50 | |
| % change from LY | 9.43% | 13.33% | 12.85% | 14.23% | 12.71% | 12.46% | 12.85% | 21.56% | | | | 0.00% | |