



March 16, 2023

Pioneer Americas LLC is a wholly owned subsidiary of Olin Corporation
Attn: Patrick M. Schumacker
490 Stuart Road, NE
Cleveland, TN 37312

RE: Regional Award Contract in Response to Bay Area Chemical Consortium (BACC) Bid No. 13-2023 for Supply and Delivery of SODIUM HYPOCHLORITE 12.5% and 5.25% in the Sacramento region.

Dear Mr. Schumacker,

We are pleased to advise you that the bid submitted by Pioneer Americas LLC is a wholly owned subsidiary of Olin Corporation for Bid No. 13-2023 was determined to be the lowest responsive bid for the supply and delivery of SODIUM HYPOCHLORITE 12.5% in the Sacramento Region and SODIUM HYPOCHLORITE 5.25% (optional bid item) in the Sacramento region during the period July 1, 2023 through June 30, 2024.

The participating BACC Agencies from the above regions should be contacting you shortly to discuss entering into contracts with Pioneer Americas LLC is a wholly owned subsidiary of Olin Corporation for their respective facilities.

Bay Area Chemical Consortium sincerely appreciates your efforts and participation in the competitive bid process.

If you have any questions, please free to contact me at jdymment@bacwa.org

Sincerely,


Jennifer Dymment
Assistant Executive Director
BACWA.org
as Coordinating Agency for the Bay Area Chemical Consortium

Bay Area Clean Water Agencies
 Bid Results for Project 13-2023 SODIUM HYPOCHLORITE 12.5%
 Bid Due on February 23, 2023 4:00 PM (PDT)

REGIONAL BID AWARD

Section	SODIUM HYPOCHLORITE 12.5%										SODIUM HYPOCHLORITE 12.5% In 275-gal totes (Optional bid item)	Sodium Hypochlorite 12.5% In Drums (OPTIONAL BID ITEM)	SODIUM HYPOCHLORITE 5.25% (Optional bid item)
	Central Valley	East Bay	Marin Sonoma		North Bay	Peninsula	Sacramento	South Bay	Tri Valley	North Bay	North Bay	Sacramento	
Description	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	
Olin Corporation	\$3.09	\$2.89	\$2.99	\$2.99	\$2.99	\$3.05	\$2.89	\$3.09	\$2.99	no bid	no bid	\$1.50	
Hasa, Inc.	\$2.97	\$2.85	\$2.88	\$2.81	\$2.91	\$2.94	\$2.88	\$2.69	\$4.00	\$4.00	\$3.50		

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	Central Valley	East Bay	Marin Sonoma		North Bay	Peninsula	Sacramento	South Bay	Tri Valley	North Bay	North Bay	Sacramento	
Description	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	
Estimated annual quantity (in gals)	1,401,000	1,963,000	1,084,200	2,173,200	940,000	1,304,400	1,370,000	975,500	2,200	3,960	95,000		
Olin Corporation	\$4,329,090.00	\$5,673,070.00	\$3,241,758.00	\$6,497,868.00	\$2,867,000.00	\$3,769,716.00	\$4,233,300.00	\$2,916,745.00	no bid	no bid	\$142,500.00		
Hasa, Inc.	\$4,156,626.90	\$5,598,868.60	\$3,126,832.80	\$6,096,260.64	\$2,736,904.00	\$3,830,501.04	\$3,951,354.00	\$2,626,436.20	\$8,800.00	\$15,840.00	\$332,500.00		