



March 16, 2023

Hasa Inc.  
Attn: Christopher Cornish  
23119 Drayton St.  
Saugus, CA 91530

**RE: Regional Award Contract in Response to Bay Area Chemical Consortium (BACC) Bid No. 13-2023 for Supply and Delivery of SODIUM HYPOCHLORITE 12.5% in the Central Valley, East Bay, Marin Sonoma Napa, North Bay, Peninsula, South Bay and Tri Valley regions, and in 275-gal totes in the North Bay region and SODIUM HYPOCHLORITE 12.5% In Drums to the North Bay region.**

Dear Mr. Cornish,

We are pleased to advise you that the bid submitted by Hasa Inc. for Bid No. 13-2023 was determined to be the lowest responsive bid for the supply and delivery of SODIUM HYPOCHLORITE 12.5% in the Central Valley, East Bay, Marin Sonoma Napa, North Bay, Peninsula, South Bay and Tri Valley regions, and in 275-gal totes in the North Bay region and SODIUM HYPOCHLORITE 12.5% In Drums to the North Bay region during the period July 1, 2023 through June 30, 2024.

The participating BACC Agencies from the above regions should be contacting you shortly to discuss entering into contracts with Hasa Inc. for their respective facilities.

Bay Area Chemical Consortium sincerely appreciates your efforts and participation in the competitive bid process.

If you have any questions, please free to contact me at [jdymment@bacwa.org](mailto:jdymment@bacwa.org)

Sincerely,

A handwritten signature in black ink, appearing to read "JDymment", with a long horizontal stroke extending to the right.

Jennifer Dymment  
Assistant Executive Director  
BACWA.org  
as Coordinating Agency for the Bay Area Chemical Consortium

Bay Area Clean Water Agencies  
 Bid Results for Project 13-2023 SODIUM HYPOCHLORITE 12.5%  
 Bid Due on February 23, 2023 4:00 PM (PDT)

**REGIONAL BID AWARD**

Section	SODIUM HYPOCHLORITE 12.5%										SODIUM HYPOCHLORITE 12.5% In 275-gal totes (Optional bid item)	Sodium Hypochlorite 12.5% In Drums (OPTIONAL BID ITEM)	SODIUM HYPOCHLORITE 5.25% (Optional bid item)
	Central Valley	East Bay	Marin Sonoma		North Bay	Peninsula	Sacramento	South Bay	Tri Valley	North Bay	North Bay	Sacramento	
Description	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	
Olin Corporation		\$3.09	\$2.89	\$2.99	\$2.99	\$3.05	\$2.89	\$3.09	\$2.99	no bid	no bid	\$1.50	
Hasa, Inc.		\$2.97	\$2.85	\$2.88	\$2.81	\$2.91	\$2.94	\$2.88	\$2.69	\$4.00	\$4.00	\$3.50	

Section	SODIUM HYPOCHLORITE 12.5%										SODIUM HYPOCHLORITE 12.5% In 275-gal totes (Optional bid item)	Sodium Hypochlorite 12.5% In Drums (OPTIONAL BID ITEM)	SODIUM HYPOCHLORITE 5.25% (Optional bid item)
	Central Valley	East Bay	Marin Sonoma		North Bay	Peninsula	Sacramento	South Bay	Tri Valley	North Bay	North Bay	Sacramento	
Description	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	gal	
Estimated annual quantity (in gals)	1,401,000	1,963,000	1,084,200	2,173,200	940,000	1,304,400	1,370,000	975,500	2,200	3,960	95,000		
Olin Corporation	\$4,329,090.00	\$5,673,070.00	\$3,241,758.00	\$6,497,868.00	\$2,867,000.00	\$3,769,716.00	\$4,233,300.00	\$2,916,745.00	no bid	no bid	\$142,500.00		
Hasa, Inc.	\$4,156,626.90	\$5,598,868.60	\$3,126,832.80	\$6,096,260.64	\$2,736,904.00	\$3,830,501.04	\$3,951,354.00	\$2,626,436.20	\$8,800.00	\$15,840.00	\$332,500.00		