



March 16, 2023

Univar Solutions USA Inc.
Attn: Jennifer Perras
8201 S 212th St.
Kent, WA 98032

RE: Award Contract in Response to Bay Area Chemical Consortium (BACC) Bid No. 12-2023 for Supply and Delivery of SODIUM HYDROXIDE to East Bay, Marin Sonoma Napa, Sacramento, South Bay, North Bay and Tri Valley regions.

Dear Ms. Perras,

We are pleased to advise you that the bid submitted by Univar Solutions USA Inc. for Bid No. 12-2023 was determined to be the lowest responsive bid for the supply and delivery of SODIUM HYDROXIDE during the period July 1, 2023 through June 30, 2024 for regions: East Bay, Marin Sonoma Napa, Sacramento, South Bay, North Bay and Tri Valley.

The participating BACC Agencies should be contacting you shortly to discuss entering into contracts with Univar Solutions USA Inc. for their respective facilities.

Bay Area Chemical Consortium sincerely appreciates your efforts and participation in the competitive bid process.

If you have any questions, please free to contact me at jdymment@bacwa.org

Sincerely,

A handwritten signature in black ink, appearing to read "JDymment", is written over a light blue horizontal line.

Jennifer Dymment
Assistant Executive Director
BACWA.org
as Coordinating Agency for the Bay Area Chemical Consortium

REGIONAL BID AWARD

Section	SODIUM HYDROXIDE 20% (Caustic)		SODIUM HYDROXIDE 25% (Caustic)				SODIUM HYDROXIDE 30% (Caustic)			SODIUM HYDROXIDE 50% (Caustic)					
	Sacramento	Central Valley	Marin Sonoma	Sacramento	South Bay	Tri Valley	North Bay	Sacramento	South Bay	Central Valley	East Bay	Marin Sonoma	North Bay	Sacramento	Tri Valley
Unit of Measure	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton	dry ton
Univar Solutions USA Inc.	994.9800	1,225.5470	932.2500	982.4900	944.7500	901.7200	918.4000	1,002.3800	2,713.7700	843.6400	759.1400	796.8800	716.1000	793.8800	743.3900
Brenntag Pacific, Inc.	1,130.0000	987.5000	987.5000	1,002.5000	1,225.0000	976.0000	979.0000	1,028.0000	2,215.0000	875.0000	875.0000	875.0000	875.0000	895.0000	875.0000

APPARENT LOWEST OVERALL BID PRICE FOR EACH REGION (LOWEST AGGREGATE COST PER REGION)

CENTRAL VALLEY EST ANNUAL dry ton	20% CAUSTIC		25% CAUSTIC		30% CAUSTIC		50% CAUSTIC		TOTAL OVERALL COST FOR REGION
	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	
			435		0		166		
Univar Solutions USA Inc.			\$1,225.54700	\$533,112.95			842.64	139878.24	\$672,991.19
Brenntag Pacific, Inc.			\$987.50000	\$429,562.50			875.00	145250.00	\$574,812.50

EAST BAY EST ANNUAL QTY Dry Ton	20% CAUSTIC		25% CAUSTIC		30% CAUSTIC		50% CAUSTIC		TOTAL OVERALL COST FOR REGION
	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	
	0		0		0		891		
Univar Solutions USA Inc.							759.14	676393.74	\$676,393.74
Brenntag Pacific, Inc.							875.00	779625.00	\$779,625.00

MARIN SONOMA NAPA EST ANNUAL QTY Dry Ton	20% CAUSTIC		25% CAUSTIC		30% CAUSTIC		50% CAUSTIC		TOTAL OVERALL COST FOR REGION
	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	
	0		80		0		702		
Univar Solutions USA Inc.			932.25	74580.00			796.88	559409.76	\$633,989.76
Brenntag Pacific, Inc.			987.50	79000.00			875.00	614250.00	\$693,250.00

NORTH BAY EST ANNUAL QTY Dry Ton	20% CAUSTIC		25% CAUSTIC		30% CAUSTIC		50% CAUSTIC		TOTAL OVERALL COST FOR REGION
	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	
	0		0		2,432		970		
Univar Solutions USA Inc.					918.40	2233548.80	716.10	694617.00	\$2,928,165.80
Brenntag Pacific, Inc.					979.00	2380928.00	875.00	848750.00	\$3,229,678.00

SACRAMENTO EST ANNUAL QTY Dry Ton	20% CAUSTIC		25% CAUSTIC		30% CAUSTIC		50% CAUSTIC		TOTAL OVERALL COST FOR REGION
	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	
	8		541		167		1,406		
Univar Solutions USA Inc.	994.98	7959.84	982.49	531527.09	1002.38	167397.46	793.88	1116195.28	\$1,823,079.67
Brenntag Pacific, Inc.	1130.00	9040.00	1002.50	542352.50	1028.00	171676.00	895.00	1258370.00	\$1,981,438.50

SOUTH BAY EST ANNUAL QTY Dry Ton	20% CAUSTIC		25% CAUSTIC		30% CAUSTIC		50% CAUSTIC		TOTAL AGGREGATE COST FOR REGION
	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	
	6		3		0		0		
Univar Solutions USA Inc.			944.75	5668.50	2713.77	8143.31			\$13,809.81
Brenntag Pacific, Inc.			1225.00	7350.00	2215.00	6645.00			\$13,995.00

TRI VALLEY EST ANNUAL QTY Dry Ton	20% CAUSTIC		25% CAUSTIC		30% CAUSTIC		50% CAUSTIC		TOTAL OVERALL COST FOR REGION
	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	BID PRICE PER Dry Ton	TOTAL EST COST	
	285		700						
Univar Solutions USA Inc.			\$901.72000	\$256,990.20			5743.39000	5520,373.00	\$777,363.20
Brenntag Pacific, Inc.			\$976.00000	\$278,160.00			\$875.00000	\$612,500.00	\$890,660.00

TOTAL EST QTY Dry Ton	8	1,347	2,602	4,835
CHECK: BID DOC TOTALS	8	1,347	2,602	4,835